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*Years of Empowering
Women in Development
New York*

The News of Women in Development, New York

**“Donors as Owners: The Role of Fundraising
in Building a Vital Institution”**

FEATURING

Karen Brooks Hopkins

President

Brooklyn Academy of Music

Monday, March 6, 2006

12:00 to 2:00 p.m.

The Princeton Club

15 West 43rd Street

Members: \$40 in advance/\$65 at the door

Non-Members: \$50 in advance/\$65 at the door

Cancellations not accepted after Thursday, March 2, 2006

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George H. Heyman, Jr. Center
for Philanthropy and Fundraising



Karen Brooks Hopkins is the president of the Brooklyn Academy of Music (BAM), where she has worked since 1979. As President, Hopkins oversees the Academy's 300 full- and part-time employees and facilities, including the 2100-seat Howard Gilman Opera House and 874-seat BAM Harvey Theater, the four-theater BAM Rose Cinemas and the BAMcafé. In May 2004, Hopkins concluded a two-year term as the Chair of The Cultural Institutions Group (CIG), which consists of 33 prominent New York City cultural institutions. In this capacity, she also served as a member of the Mayor's Cultural Affairs Advisory Commission and is currently a member of the Board of NYC & Company, New York's Convention and Visitor's Bureau.

Hopkins is an active member of the Performing Arts Center Consortium, a national association of performing arts centers, and served as its chair from 1994 to 1996. She was also a participant on the Advisory Committee of the Salzburg Seminar Project of Critical Issues for the Classical Performing Arts from 2000–2002 and a fellow of The Cap Gemini Ernst & Young Center for Business Innovation from 2001–2003. In June 2005, Hopkins received the

Encore Award in Arts Management Excellence from the Arts & Business Council of New York. Also in 2005, she chaired the Hospitality and Tourism cluster of the Initiative for a Competitive Brooklyn.

In the spring of 1995, Hopkins served as the executive producer of the Bergman Festival, which celebrated the life and work of Swedish director Ingmar Bergman. The success of the Bergman Festival earned her a medal from the Royal Dramatic Theater of Sweden—the first time the honor was awarded to anyone outside of Sweden. Additionally, in recognition of her work on behalf of the Norwegian National Ballet, Norway awarded her its King Olav Medal.

Hopkins was an adjunct professor for the Brooklyn College Program for Arts Administration for four years. Her widely read book, *Successful Fundraising for Arts & Cultural Organizations*, currently is available in a revised second edition through Greenwood Publishing.

A graduate of the University of Maryland, she received her MFA from George Washington University in Washington, DC. Hopkins resides in Park Slope, Brooklyn with her son Matthew.

CAREER COACHING NETWORK

Volunteer Your Services—Become a Coach

Are you one of the nearly 70% of the WID, NY members with more than 6 years fundraising experience? Do you feel that someone new to the field or in career transition could benefit from your insight and experience in the field?

You have probably answered yes to both of these questions but wonder what kind of commitment is required, right? Your commitment is minimal, only one face-to-face meeting is required with one additional follow-up. The benefits to you and your coachee can be long lasting and numerous. Many coaches have found new talent to add to their staffs, or have been able to reflect on their own career while providing advice to someone newer to the field.

If you feel that you would like to make a valuable connection with another WID, NY member that goes beyond a luncheon and that could provide many benefits to you and someone else, then sign up to become a Career Coach today. Email Bobbie Kraus at bobbie_kraus@yahoo.com.

Your time is appreciated and will be recognized. Thank you in advance for making WID, NY the premier networking organization for women in fundraising.

SAVE THE DATES

Upcoming WID, NY Luncheons

Monday, April 3, 2006

Sponsored by
Professionals for NonProfits

Margarita Rosa
Executive Director
Grand Street Settlement

12:00–2:00 p.m.
The Princeton Club
15 West 43rd Street

Register Now for
Upcoming Luncheons at:
www.widny.org

Monday, May 1, 2006

**Woman of Achievement
Award Luncheon**

Sponsored by
Raybin Associates

Honoring

Ellen V. Futter

President

The American Museum of Natural History

11:30 a.m.–2:00 p.m.
Cipriani 42nd Street
110 East 42nd Street